WOODFORD COUNTY BOARD OF EDUCATION
AGENDA ITEM

ITEM #: VII K **DATE:** October 1, 2026

TOPIC/TITLE: Raptor Purchasing Agreement and Contract

PRESENTER: J. Rayburn

ORIGIN:

- ☐ TOPIC PRESENTED FOR INFORMATION ONLY (No board action required.)
- ☐ ACTION REQUESTED AT THIS MEETING
- ☒ ITEM IS ON THE CONSENT AGENDA FOR APPROVAL
- ☐ ACTION REQUESTED AT FUTURE MEETING: (DATE)
- ☐ BOARD REVIEW REQUIRED BY
  - ☐ STATE OR FEDERAL LAW OR REGULATION
  - ☐ BOARD OF EDUCATION POLICY
  - ☐ OTHER:

PREVIOUS REVIEW, DISCUSSION OR ACTION:

- ☐ NO PREVIOUS BOARD REVIEW, DISCUSSION OR ACTION
- ☐ PREVIOUS REVIEW OR ACTION
  - ☐ DATE:
  - ☐ ACTION:

BACKGROUND INFORMATION:

Board approves all contracts

SUMMARY OF MAJOR ELEMENTS:

This purchasing agreement introduces an automated training system that streamlines risk mitigation compliance and lowers labor costs. By allowing staff to test out of required videos, the system significantly reduces the operational time and expense associated with completing compliance training.

IMPACT ON RESOURCES:

TIMETABLE FOR FURTHER REVIEW OR ACTION:

SUPERINTENDENT'S RECOMMENDATION: ☑ **Recommended** ☐ **Not Recommended**

Yeni Jones

RAPTOR TECHNOLOGIES
THE GOLD STANDARD IN SCHOOL SAFETY

PURCHASE AND SUBSCRIPTION SERVICES AGREEMENT
EFFECTIVE DATE: 11/1/2026
INITIAL TERM: 56 months

This Purchase and Subscription Services Agreement (the "Subscription Agreement") is made effective as of the Effective Date set forth above and is by and between Raptor Technologies, LLC, its subsidiaries, or affiliated entities (collectively referred to as "Raptor"), having offices at 2900 North Loop W, Suite 900, Houston, Texas 77092, and Woodford County Public Schools ("Customer") having offices at 330 Pisgah Pike, Versailles, KY 40383. Each of Raptor and Customer are referred to as a "Party" and collectively as the "Parties.".
Capitalized terms used in this Subscription Agreement but not otherwise defined in this Subscription Agreement have the meanings set forth in the General Terms (defined below).
In consideration of the mutual covenants and conditions set forth below, Raptor and Customer agree as follows:
"Terms" means the subscription Agreement General Terms and Conditions, a copy of which can be found at
https://raptortech.com/Raptor_Technologies_General_Terms_and_Conditions.pdf
(the "General Terms") and the Subscription Agreement Service-Specific Terms and Conditions, a copy of which can be found at
https://raptortech.com/Raptor_Technologies_Service_Specific_Terms.pdf
Access Grant to Raptor Technology. Subject to Customer's compliance with the Agreement, Raptor grants to Customer a non-exclusive, non-transferable, non-sublicenseable, revocable right to access the Raptor Platform for the purpose of using the Raptor Technology purchased during the applicable Term purchased under this Subscription Agreement.
Fees. Customer will pay to Raptor the fees, which may include annual fees the Annual Platform Access Fee and Annual Subscription Services Fees ("Annual Subscription Fees ") and one-time purchase or services fees, in each case as set forth in the Quote in Exhibit A and in any Invoice during the Term. For annual subscription billing during the Term, the Annual Fees may be increased from the previous annual period by the higher of the change in the CPI Index for the preceding 12 months or six percent (6%).
This transaction is not a GSA Schedule sale unless otherwise specified in the Quote or on the Invoice.
Payment Terms.

Fees are due and payable within Net 30 days of Customer's receipt of the applicable Invoice. All amounts payable by Customer to Raptor hereunder are exclusive of any sales, use and other taxes or duties, however designated (collectively "Taxes"). Customer will be solely responsible for payment of any Taxes, except for those taxes based on the income of Raptor. Customer will provide Raptor its state-issued Direct Pay Exemption Certificate (or equivalent certificate), if applicable, upon execution of this Agreement. In the event an applicable taxing authority, as a result of an audit or otherwise, assesses additional Taxes at any time, Customer and not Raptor will be solely responsible for payment of such additional Taxes and all costs associated with such assessment, including without limitation, interest, penalties, and attorney's fees. Customer will not withhold any Taxes from any amounts due Raptor. Should Customer be required under any applicable law or regulation, to withhold or deduct any portion of the payments due to Raptor hereunder, then the sum due to Raptor will be increased by the amount necessary to yield to Raptor an amount equal to the sum Raptor would have received had no withholdings or deductions been made.

Customer acknowledges and agrees that it has reviewed the Subscription Agreement, the Terms and all documents comprising the Agreement, prior to the execution of this subscription Agreement.

BY SIGNING BELOW, EACH PARTY REPRESENTS IT HAS READ AND AGREES TO BE BOUND BY THESE TERMS AND CONDITIONS.

RAPTOR TECHNOLOGIES, LLC	Woodford County Public Schools
Signed: _____	Signed: _____
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

RAPTOR TECHNOLOGIES
THE GOLD STANDARD IN SCHOOL SAFETY

Quote #: Q-135963-1
Effective Date: 11/1/2026
Date: 10/1/2026 2:35 PM
Expires On: 10/31/2026
Payment Terms: Net 30
Federal Tax ID #: 45-4914152

To:
Woodford County Public Schools
330 Pisgah Pike
Versailles, KY 40383
United States

From:
John Rice
jrice@publicschoolworks.com

Subscription Term: 56 Months **Billing Frequency:** Prorated

One-time Costs

PRODUCT	DESCRIPTION	NOTES	UNIT PRICE	DISCOUNT	QTY	PRORATED COSTS
Managed Training Program Implementation Fee	Managed Training Program one time implementation fee.		USD 6,806.25	50%	1	USD 3,403.13

One-time Costs SUBTOTAL:	USD 6,806.25
One-time Costs DISCOUNT:	USD 3,403.13
One-time Costs TOTAL:	USD 3,403.13

Raptor Recurring Costs

PRODUCT	DESCRIPTION	NOTES	UNIT PRICE	DISCOUNT	QTY	PRORATED COSTS
Managed Training Program	Managed Training Program annual access fee to web-based system that automates the delivery, tracking, and documentation of school employee training.	Pricing for 750 Staff.	USD 8,456.25	10%	1	USD 5,073.75

Raptor Recurring Costs SUBTOTAL:	USD 5,637.50
Raptor Recurring Costs DISCOUNT:	USD 563.75
Raptor Recurring Costs TOTAL:	USD 5,073.75

SUBTOTAL:	USD 12,443.75
TOTAL:	USD 8,476.88

RECURRING COSTS IN THIS QUOTE: USD 7,610.63

Quote Notes:
Prorated Term: 8 months
Promo Term: months
Co-Term: 48 months
Total Initial Term: 56 months

TERMS AND CONDITIONS FOR NEW AND EXISTING CUSTOMERS:

By making a payment based on this Quote and/or submitting a Purchase Order for any products or services provided by Raptor Technologies, LLC (or any affiliate), the general terms available at **https://raptortech.com/Raptor_Technologies_General_Terms_and_Conditions.pdf**, including applicable additional terms linked or referenced therein (collectively, the "Terms"), shall apply to such products or services, unless: (a) the parties have otherwise entered into a separate agreement with terms applicable to the use of such products or services or (b) the parties are subject to a purchasing cooperative which includes terms applicable to the use and provision of such products and services. In the event of any doubt, the Terms shall govern. The Terms may be updated from time to time by Raptor.

You may sign electronically; or you may print, sign and scan all pages of the document and email to **jrice@publicschoolworks.com** or fax to 713-880-2577.

Issuing a purchase order for payment? Please email to **jrice@publicschoolworks.com**.

Remit check payments to: Dept. 141, P.O. Box 4458, Houston, TX 77210-4458.

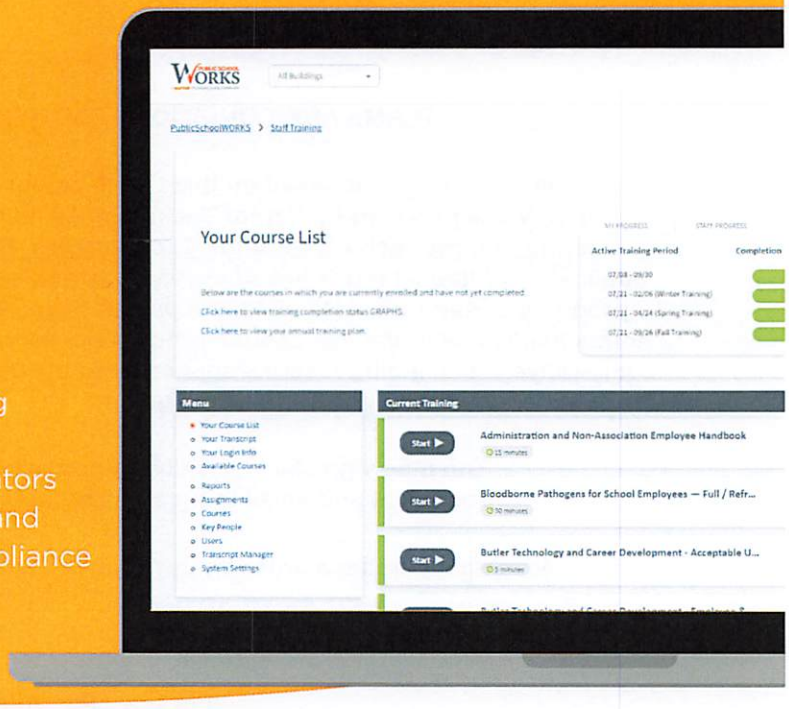
For any other questions, email **jrice@publicschoolworks.com**.

To order additional or replacement equipment and supplies with a credit card, visit **http://www.shop.raptortech.com**.

RAPTOR TECHNOLOGIES

Staff Compliance Training

PublicSchoolWORKS Staff Compliance Training makes it easy for schools to deliver, track, and document mandatory staff training. Administrators can quickly assign courses, monitor progress, and help ensure every staff member meets all compliance requirements in one centralized system.





Transform Your Approach to Staff Training Requirements

- Assign required training to all staff automatically, so no one is missed
- Deliver courses online that can be completed anytime, anywhere
- Track progress in real-time with a clear, central dashboard
- Send automated reminders to keep everyone on track
- Instantly generate reports to show compliance
- Maintain a permanent, verifiable record of all completed training
- Access policies, plans and procedures in the Safety Document Library

> "PublicSchoolWORKS allows us to automate more than 95% of the training we used to have to provide in person. Switching to an automated system across the board helps us better manage the training process, track and monitor staff progress, and meet the individual needs and requirements of our schools to ensure they are both safe and compliant throughout the year."
>
> — ACCEL Schools

raptortech.com

PublicSchoolWORKS | How It Works

Simplify Staff Compliance Training and Build a Culture of Safety





Assign and Track Automatically

Sync with your school's database to automatically assign training to new hires and staff role changes. Automated tracking, reminders and real-time reporting eliminate gaps before they become risks, without any extra manual steps.



Simplify Training

Deliver training online to save time and reduce administrative burden. Automated workflows, digital scheduling, and centralized records make it easy for administrators to manage training efficiently while lowering costs and eliminating in-person sessions.



Stay Audit Ready

Comprehensive documentation in the Safety Document Library and auto-generated reports make it easy to demonstrate compliance with district, state, and federal mandates—no more scrambling for records.



Support Ongoing Learning

Foster a culture of continuous learning with over 750 courses and customizable training catalogs that can be tailored to your district's needs. Staff to stay up to date on best practices, policies, and emerging issues while your dedicated Safety Advisor helps build effective annual training plans. In-house experts keep courses aligned with the latest legislation, so you can stay compliant without the guesswork.

RAPTOR® TECHNOLOGIES

To book a demo scan the QR code
raptortech.com/request